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Kerry Mitchell-Bathgate, Owner, Vintners Retreat

Company name:  
Vintners Retreat

Company size:  
<5 employees, 15 buildings  
located across 4 hectares

Industry:  
Accommodation

Geographic region:  
Marlborough, New Zealand

## Vintners Retreat says Bye Bye to Bad WiFi

### BACKGROUND

At the top of tourism hot spot, New Zealand's South Island, Vintners Retreat is a beautifully appointed boutique hideaway designed for independent travellers.

Nestled against four world-class vineyards, Vintners is comprised of a main reception and hospitality building and 14 villas, each accommodating between four and six people, spread over an expansive four hectares.

Known for smart, safe and fast business WiFi, Orbi Pro's easy deployment, simple monitoring via the NETGEAR Insight App and massive WiFi coverage were strong drawcards. The system seemed too easy given their size and scale, but Kerry was willing to take the plunge after seeing many positive reviews.

### SOLUTION

Vintners Retreat purchased the Orbi Pro Tri-Band Business WiFi System (SRK60) AC3000 and seven additional Orbi Pro Ceiling Satellites (SRC60) to cover each of its buildings across the four hectares. Orbi Pro covers your entire business with consistent WiFi so your customers and employees can have stable internet access without downtime. No more struggling with dead zones and spotty WiFi.

"I started by placing the Router from the SRK60 system in my office and the satellite in one of the rear villas," said Kerry when explaining the ease of deployment. "I then synced one of the ceiling satellites and placed it in the villa closest to Reception. The system connected and worked perfectly on the first try! I finished off placing the satellites in the rest of the villas and the whole complex is now meshed."

### PROBLEM/OBJECTIVE

Managers Shane and Kerry Mitchell-Bathgate needed a simple-yet-effective WiFi system to replace their previous and outdated structure. The terrible connections, drop-outs and difficulty in maintaining the former system led to them nicknaming it "WoeFi" due to its bad connection.

Once the property received a fibre connection, the challenge was to find a solution that wouldn't let that speed go to waste. While researching different brands, systems and types of WiFi solutions, they continually returned to the advanced feature of NETGEAR's Orbi Pro, which offers better WiFi for small businesses.

orbi™  
PRO





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### RESULTS

Providing home comforts for guests is one of the key services of any accommodation provider. With all of the residences meshed, each villa's Smart TV is now connected to the Orbi network, as well as several individual Smart Speakers, catering to data-heavy activities such as streaming a family movie in 4K. A guest network allows patrons to utilise blindingly fast fibre internet, while a separate office network employed for Shane, Kerry and their family ensure Vintners Retreat's business traffic continues uninterrupted and doesn't impinge on guests' enjoyment of the facilities.

"Choosing the Orbi Pro WiFi System was an excellent choice for us. To seamlessly connect eight buildings with the ability to monitor traffic and usage from our mobiles is divine, while the price point was more than affordable for our needs. We are so happy with our Orbi Pro!"

In addition to replacing their previously woeful network and sharing reliable WiFi with guests without the risks, Kerry notes one of her most useful attributes of their Orbi network is the ability to monitor and edit users' access. "I can see who is online, and I can turn off the WiFi to my son's device until he has completed his chores!"



Orbi Pro SRR60 Router and Satellite

Orbi Pro SRC60 Ceiling Satellite